

1. Introduction

This partnership framework outlines the strategic approach for Octavia Rabotapi Private Family Clinic (ORC) to collaborate with certified medical professionals (doctors, nurses) and government entities such as the Department of Health. ORC, operated by MY AFRICAN DREAM PTY LTD, provides a fully equipped medical facility aimed at improving healthcare access in underserved communities, particularly targeting LSM 3 and below.

2. Vision and Objective

ORC will serve as both the landlord and facility owner, offering state-of-the-art equipment and operational supplies. The primary objective is to provide primary healthcare services through partnerships with medical professionals and government institutions to address healthcare challenges in the community.

3. Partnership Models

3.1 Periodic Rental Model (Hourly, Days, Weeks etc)

- Medical professionals can book hourly slots for consultations, paying a rental fee to ORC.
- Fees will be mutually agreed upon and paid based on utilization.

3.2. Revenue Share Model

- ORC offers a 50%/50% revenue-sharing model, where professionals do not pay rent but share revenue generated from consultations.
- Medical aid payments will go directly to the medical professionals, while cash and card payments will be processed through ORC's iKhokha or Yoco system, owned by My African Dream Pty Ltd.

3.3. Private Public Partnership (PPP Agreement)

- The clinic may be rented to the government to run public health services while maintaining 100% private facility management.
- The clinic will be available for public health education programs, chronic medication collection centres, and public health service campaigns in collaboration with the Department of Health.
- Ambulance Bay: The facility can serve as a bay for parking government ambulances and using the clinic's borehole to clean and sanitize them.
- Medical Courier Service: The clinic owns two motorcycles (with more planned) to provide a medical courier service for delivering medication to chronically ill and elderly patients who cannot reach the clinic.

4. Long-Term Vision

- ORC will work towards being NHI-ready (National Health Insurance) and will explore avenues to build a hospital that extends beyond primary healthcare services.

- Partnerships with the Department of Health or other health institutions may be key to transitioning into secondary healthcare services.

5. Additional Revenue-Generating Partnership Opportunities

5.1. Telemedicine Services

- Collaborate with telemedicine providers for remote consultations, leveraging ORC's facilities for in-person examinations.

5.2. Diagnostic Laboratory Services

- ORC can rent space to pathology and diagnostic labs, offering onsite sample collection or a revenue-sharing model.

5.3. Wellness and Preventative Care Programs

- Partner with wellness organizations for regular health screenings, preventative care campaigns, including fitness, nutrition, and mental health consulting services.

5.4. Pharmaceutical Partnerships

- Establish partnerships with pharmaceutical companies, particularly for chronic disease medications.

5.5. Occupational Health Services

- Offer occupational health assessments and certification services in partnership with local industries.

5.6. Massage Therapy and Physiotherapy Services

- Offer physical therapy, massage therapy, and rehabilitative services in collaboration with licensed professionals.

5.7. Social Work and Parenting Programs

- Collaborate with social workers to provide services such as parenting agreements and child custody support for separated parents, addressing both legal and emotional needs.

6. Payment Structure

- Rental paid to MY AFRICAN DREAM PTY LTD by Medical professionals on a weekly basis
- Medical Aid Payments: Directed to the medical professional for their services and they in turn pay towards their rental or partnership obligation to MY AFRICAN DREAM PTY LTD.

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PARTNERSHIP FRAMEWORK AND BLUEPRINT



- Cash/Card Payments: Collected by ORC via iKhokha machine for revenue-sharing models or full payment in hourly rental models. MAD in turn pays medical professional their share on a weekly or monthly basis depending on partnership agreement.
- Regular financial settlements will occur to ensure transparency and accountability.

7. Terms and Conditions

- Both parties must comply with all operational protocols, licensing, and health standards as dictated by South African medical regulations.
- Either party may terminate the partnership agreement with [X] days' notice in writing.
- In the case of a breach of contract or misconduct, the partnership may be terminated immediately.

8. Clinic Overview

Octavia Rabotapi Private Family Clinic (ORC) is a modern, community-focused healthcare facility offering a range of services, including:

- Primary Health Care (PHC) Consultations
- Mother and Baby Care
- Vaccinations and Immunizations
- Chronic Medication Collection
- Minor Surgical Procedures
- HIV/AIDS Testing and Counselling
- Nutritional Support and Counselling
- Health Education Programs
- Mental Health Consulting
- Massage Therapy and Physiotherapy
- Social Work and Parenting Programs

The clinic serves as a crucial access point for healthcare in the LSM 5 and below communities, with a focus on affordability, accessibility, and quality.

9. Conclusion

This framework provides a comprehensive partnership structure designed to enhance the healthcare system in LSM 3 and below communities while ensuring mutual financial sustainability. ORC welcomes collaboration with both private medical professionals and government entities to maximize healthcare delivery and operational efficiency.

For any further discussions or inquiries, please contact:

Zuko Leonard Rabotapi | Founder and Facility Owner

Email: zuko@rabotapi.org | Cellphone: 079 673 9867 | Phone: 016 100 5099